IN VIVO
CITELINE COMMERCIAL

17 Jan 2018 | **Opinion**

In Vivo's 2017 Deals Of The Year: The Winners Are…

by Nancy Dvorin

We nominated 15 deals in three categories. You picked the winners.

Top Alliance: Regeneron's Novel Deal With Decibel

Regeneron Pharmaceuticals forged a unique agreement with start-up Decibel Therapeutics in which it will make an equity investment and provide financial support for the hearing-focused biotech's R&D, but claim no share of commercial rights to any therapeutics discovered under the collaboration.

Runner-Up: Medtronic & Aetna's outcomes-based insulin pump deal

Top Financing: Pfizer Spins Off SpringWorks

Pfizer's spun out Springworks in September with four clinical-stage assets targeting diseases with no good cures. The big pharma concurrently contributed to SpringWorks $103 million Series A round, as did Bain Capital Life Sciences, Bain Capital Double Impact, Orbimed and LifeArc.

Runner-Up: Silk Road Medical raises $47 million for stroke prevention devices

Top M&A: J&J/Actelion – Win-Win-Win

Johnson & Johnson's months-long pursuit of Actelion Pharmaceuticals culminated in a $30 billion cash acquisition last January. J&J got immediate access to the Swiss biotech's lucrative pulmonary arterial hypertension franchise and late-stage pipeline as well as initial 16% ownership in Idorsia Pharmaceuticals, a new spin-out formed around Actelion's drug discovery operations and early-stage clinical assets.

Runner-Up: CVS/Aetna vertical merger aims to change health care delivery

© Citeline 2024. All rights reserved.